

ZAP 5 Performance Studio: Metrics

Consider Yesterday : Manage Today : IMPACT Tomorrow

Metrics is a responsive and adaptable Corporate Performance Management (CPM) solution that enables the effective measurement of what matters most. ZAP Metrics provides decision-makers with the tools to better understand the key drivers effecting company performance.

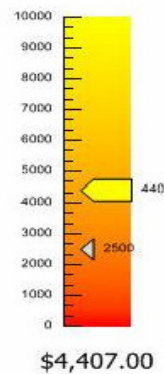
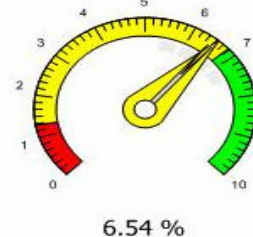
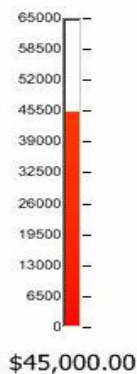
With Metrics, you will be able to identify if your company is meeting its strategic long-term goals, discover opportunities for improvement, and recognise performance problems before they have a financial IMPACT. With a low cost of ownership and effortless implementation, Metrics provides a quick return on your CPM investment.

Our graphical dashboards allow decision makers to quickly monitor performance and initiate strategies to keep your organisation on track.

Digital dashboards allow decision makers to concentrate their efforts where they are most effective.

Company Snapshot

	Previous	Trend	Current	Target	Status
[-] Company Snapshot	64.10 %		60.01 %	100.00 %	▲
[-] Sales	54.87 %		60.02 %	100.00 %	▲
[-] NSW	45.93 %		53.59 %	100.00 %	▲
Unit Sales	\$18,370.00	▲	\$21,436.00	\$40,000.00	●
[-] VIC	42.35 %		40.88 %	100.00 %	▲
Unit Sales	\$16,940.00	▼	\$16,353.00	\$40,000.00	◆
[-] QLD	76.35 %		85.59 %	100.00 %	●
Unit Sales	\$30,538.00	▲	\$34,235.00	\$40,000.00	●
[-] Safety	73.33 %		60.00 %	100.00 %	■
[-] NSW	80.00 %		70.00 %	100.00 %	■
Incident Rate	2.00 %	▼	3.00 %	1.00 %	●
[+] VIC	80.00 %		20.00 %	100.00 %	■
[+] QLD	60.00 %		90.00 %	100.00 %	■



Measurement

Creating a detailed performance framework which can be used to organise, communicate and manage the performance of your company.

Metrics allows performance measurement initiatives to be implemented more rapidly, facilitates the full use of existing performance indicators, and enables a results based management culture to be initiated and acted upon.

- Simple to understand roll-up methods.
- Extensive user-defined periods and units.
- Multiple user-defined dimensions, measures, and attributes.

Reporting

Metrics utilises:

- Sophisticated user-defined dashboards.
- Robust and dynamic data cubes.
- Roll-up reports with exception styles.
- The ability to export to Microsoft Office applications, and e-mail attachment capabilities.







Metrics quickly and comprehensively satisfies the advanced reporting standards demanded by every organisation.






















- User-defined exception styles to demonstrate the interrelationships between performance measures.
- Easily customisable dashboards, and comprehensive graphing.

Analysis

Metrics enables you to turn valuable data into effective business drivers. Making timely and accurate decisions requires that all relevant information be available in the format you require, anytime, anywhere.

With its effortless point and click, drag and drop, Metrics scorecard saves time and money by providing comprehensive, yet easy-to-understand, information on all key performance indicators.

-  Customisable dashboards.
-  Supports n-dimensional matrix organizations.
-  Multi-dimensional views through powerful data cubes.
-  Quick and easy roll up and drill down functionality.
-  Easy to understand trends.
-  Graphic status indicators.


	Previous	Trend	Current	Target	Status
[-] Scorecard XYZ 1	3,095.49 %		2,903.03 %	100.00 %	
[-] Sales Group	3,095.49 %		2,903.03 %	100.00 %	
[-] Sales Sub Group No Filter	46.42 %		72.43 %	100.00 %	
Beverages	25.00 %		50.00 %	100.00 %	
Consumables	\$25.00		\$3,505.00	\$100.00	
Store Sales	\$140,271.89		\$152,671.62	\$175,000.00	
Ordered Days	4500		4663	5000	
[-] Sales Sub Group Filter	6,144.55 %		5,733.64 %	100.00 %	
Promotions	25.00 %		50.00 %	100.00 %	
[-] Other Promotions	0.00 %		0.00 %	100.00 %	
Store Cost	\$25.00		\$3,505.00	\$1,000.00	
Store Sales	\$1,661.67		\$2,027.28	\$175,000.00	
Units Shipped	\$30,702.00		\$28,582.00	\$31,221.00	

Key Performance Indicator's (KPI's)






KPI's can be developed quickly to allow the management team of an organisation to effectively gauge the corporate performance of their organisation.

Metrics aims to optimise the competing business perspectives within an organisation. This can be achieved by implementing a range of KPI's with respect to the following business based perspectives:



-  Cash.
-  Growth.
-  Margin.
-  Velocity.
-  Customer.
-  Vendor.

Support

ZAP products can be supported with:

-  Business Content.
-  Ready to use customizable templates.
-  Proven methodology.

Other products available in ZAP 5 are:

-  Planning Studio.
-  Performance Studio:
 - Analytics.